THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC.

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2010

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CERTIFIED PUBLIC ACCOUNTANT

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INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Board of Directors and Members The Villages of Rancho Del Oro Association, Inc.

I have reviewed the accompanying balance sheet of The Villages of Rancho Del Oro Association, Inc. as of December 31, 2010, and the related statements of revenues, expenses, changes in fund balances and of cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Association management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion as a whole. Accordingly, I do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements .

My responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require me to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. I believe that the results of my procedures provide a reasonable basis for my report.

Based on my review, I am not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

My review was made for the purpose of expressing a conclusion that there are no material modifications that should be made to the financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America. The supplementary information on future repairs and replacements on page 8 is presented only for purposes of additional analysis. Such information has not been subjected to the inquiry and analytical procedures applied in the review of the basic financial statements, but was compiled from information that is the representation of management, without audit or review. Accordingly, I do not express an opinion or provide any assurance on such information.

La Mesa, California March 24, 2011 Gregory V. Villard
Gregory V. Villard

Certified Public Accountant

THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC. BALANCE SHEET DECEMBER 31, 2010

	(Operating	Replacement		
<u>ASSETS</u>		Fund	Fund		Total
Cash	\$	519,905	\$ 1,415,473	\$	1,935,378
Assessments Receivable - Other		115	-		115
Assessments Receivable		505,767	-		505,767
Less allowance for doubtful accounts		(326,271)	-		(326,271)
Interest Receivable		-	4,592		4,592
Prepaid Insurance		3,358		_	3,358
Total Assets	\$	702,874	\$ 1,420,065	\$ 2	2,122,939
LIABILITIES Accounts Payable Prepaid Assessments Total Liabilities	\$	133,878 95,384 229,262	\$ - -	\$	133,878 95,384 229,262
FUND BALANCES		473,612	1,420,065	_	1,893,677
Total Liabilities and Fund Balances	\$	702,874	\$ 1,420,065	\$ 2	2,122,939

THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC. STATEMENT OF REVENUES AND EXPENSES & CHANGES IN FUND BALANCES FOR THE YEAR ENDED DECEMBER 31, 2010

	Operating	Replacement	
<u>REVENUES</u>	Fund	Fund	Total
Regular Assessments	\$ 2,382,324	\$ 317,616	\$ 2,699,940
Cost Center Assessments	38,681	20,448	59,129
Interest	1,168	19,321	20,489
Other Member Charges	153,692		153,692
Total Revenues	\$ 2,575,865	\$ 357,385	\$ 2,933,250
<u>EXPENSES</u>			
Maintenance			
Irrigation/Backflow Repair	19,346	-	19,346
Security	48,660	-	48,660
Rodent Control	15,560	-	15,560
Tree Trimming	120,275	-	120,275
Ranch Assessments	250,389	-	250,389
Landscaping Maintenance	724,151	-	724,151
Area Repairs & Supplies	118,717	-	118,717
Cost Center Expense	30,209	_	30,209
Total Maintenance	1,327,307	-	1,327,307
Utilities			
Electricity	11,186	-	11,186
Water & Sewer	340,811	_	340,811
Total Utilities	351,997	-	351,997
General and Administrative			
Collections	151,554	-	151,554
Legal/Audit/Tax Preparation	28,318	-	28,318
Management & Accounting	299,388	_	299,388
Insurance	34,086	-	34,086
Office & Administrative	153,291	-	153,291
Reserve Study	1,345	-	1,345
Bad Debt Expense	105,246	-	105,246
Total Administrative	773,228	-	773,228
Major Repair and Replacements		76,889	76,889
Total Expenses	2,452,532	76,889	2,529,421
Excess of Revenues over Expenses	123,333	280,496	403,829
Beginning Fund Balances	350,279	1,139,569	1,489,848
Interfund Transfers (Net) Ending Fund Balances	\$ 473,612	\$ 1,420,065	\$ 1,893,677

See accompanying notes and independent accountant's review report.

THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2010

		Operating Fund		Replacement Fund		Total	
Cash Flows from Operating Activities							
Excess (Deficiency) of Revenues over Expenses	\$	123,333	\$	280,496	\$	403,829	
Adjustments to Reconcile Excess (Deficiency)							
of Revenues over Expenses to							
Net Cash (Used) Provided by							
Operating Activities:							
(Increase) Decrease in:							
Assessments Receivable		(98,309)		-		(98,309)	
Accounts Receivable - Other		619		-		619	
Interest Receivable		-		1,153		1,153	
Prepaid Insurance		(113)		-		(113)	
Allowance for Doubtful Accounts		95,404		-		95,404	
Increase (Decrease) in:							
Accounts Payable		33,069		-		33,069	
Prepaid Assessments		10,565				10,565	
Net Cash Provided (Used) by							
Operating Activities		164,568		281,649		446,217	
Net Increase(Decrease) in Cash		164,568		281,649		446,217	
Cash at Beginning of Year		355,337		1,133,824		1,489,161	
Interfund Transfers (Net) Cash at End of Year	•	519,905	Φ	1,415,473	•	1,935,378	
Cash at Life of Teal	\$	519,903	<u> </u>	1,413,473	Ф	1,733,376	

See accompanying notes and independent accountant's review report.

THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2010

NOTE 1. ORGANIZATION

The Villages of Rancho Del Oro Association, Inc., a common interest planned residential community association, was incorporated on October 31, 1986, under the general nonprofit laws of the State of California. The Association was organized to provide for the management and maintenance of the commonly owned areas of the housing development which includes 2,647 residential units located in Oceanside, California.

NOTE 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Basis of Accounting

The Association's accounting records are maintained on the accrual basis of accounting whereby revenues are recognized when earned and expenses are recognized when incurred. The accompanying financial statements and the Association's corporate income tax returns have also been prepared on the accrual method of accounting in accordance with accounting principles generally accepted in the United States of America.

Fund Accounting

The Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

<u>Operating Fund</u> - This fund is used to account for financial resources available for the general operations of the Association.

<u>Replacement Fund</u> - This fund is used to accumulate financial resources designated for future major repairs and replacements.

Property and Equipment

Real property owned by individual unit owners in common and related improvements made by the Association to such property are not capitalized in the financial statements.

Personal property and equipment acquired by the Association are recorded at cost. These assets, if significant in amount, are capitalized and depreciated over their estimated useful lives using straight-line method of depreciation.

THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2010

Statement of Cash Flows

According to SFAS No. 95 regarding the Statement of Cash Flows, certificates of deposits and securities with original maturities of three months or less are classified as cash equivalents. Certificates of deposit and securities with original maturities over three months are considered short-term investments. The Association's policy is to treat all cash, cash equivalents, and short-term investments together as cash funds.

NOTE 3. <u>INCOME TAXES</u>

The Association is exempt from taxation under Internal Revenue Code Section 501 (c) (4) and related California Revenue and Taxation Code Sections and is therefore not subject to Federal or California income tax. The Association's income tax returns are subject to examination by the Internal Revenue Service generally for three years and the California Franchise Tax Board generally for four years after the returns were filed.

NOTE 4. <u>HOMEOWNER ASSESSMENTS</u>

Association members are subject to monthly assessments to provide funds for the Association's operating expenses, future capital acquisitions, and major repairs and replacements. The annual budget and assessments of members are determined by the Board of Directors. Any excess assessments at the year end are retained by the Association for use in the succeeding years.

NOTE 5. <u>FUTURE MAJOR REPAIRS AND REPLACEMENTS</u>

The Association's policy is to accumulate funds for future major repairs and replacements. Accumulated funds are held in separate interest-bearing accounts and are generally not available for operating purposes.

The Association engaged an independent consultant who conducted a study in July 2010 to estimate the remaining useful lives and the replacement costs of the common property components. The table included in the compiled Supplementary Information on Future Major Repairs and Replacements is based on this study.

The Association is funding such major repairs and replacements over the estimated useful lives of the components based on the study's estimates of current replacement costs, considering amounts previously accumulated in the replacement fund. Actual expenditures, however, may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed, however, the Association has the right to increase regular assessments, levy special assessments, or delay major repairs and replacements until funds are available.

THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2010

NOTE 6. ASSESSMENTS RECEIVABLE

The Association's policy is to place liens on the properties of owners whose assessments are in arrears and retain legal counsel if necessary to collect delinquent assessments. As of December 31, 2010, there are \$503,767 in assessments and charges due from homeowners and \$95,384 of assessments have been paid in advance.

NOTE 7. RANCH ASSESSMENTS

Ranch assessments are collected to provide for the maintenance, repair and replacement of the improvements located within or adjacent to certain major streets serving Rancho Del Oro. The improvements consist of median and streetscape landscaping, special improvements of facilities, signs and street furniture which are different (upgraded from those utilized in other areas of the City). Every property owner within the master planned community of Rancho Del Oro, including residential, commercial, industrial, retail, and undeveloped land, contributes proportionately to the ranch assessment, based on the size and type of their property.

NOTE 8. ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 9. DATE OF MANAGEMENT'S REVIEW

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through March 24, 2011.

THE VILLAGES OF RANCHO DEL ORO ASSOCIATION, INC. SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS DECEMBER 31, 2010 (compiled)

The Association engaged an independent consultant to estimate the remaining useful lives and the replacement costs of the components of common property as of January 1, 2011. The estimates were based on an inspection of the property and information provided by the Board of Directors and property manager and/or contractors currently working for the Association. Replacement costs were based on the estimated costs to repair or replace the common property components at the time of the study. The following table is based on this study and presents significant information about the components of common property:

	Estimated Remaining	Estimated Current	Components of Fund Balance at
Components	Useful Lives (Years)	Replacement Costs	<u>December 31, 2010</u>
Paving & Surfacing	1 to 17	\$ 437,728	\$ 105,085
Landscaping & Irrigation	1 to 18	1,618,400	668,851
Fences, Walls, & Gates	8 to 20	288,000	91,310
Structural & Pest Controls	5	15,000	7,952
Painting & Coverings	1 to 5	125,000	34,507
Specialties	5 to 20	337,550	127,806
Site Facilities, Equip, & Furnishi	ngs 16	600,000	138,030
Electric & Lighting	1 to 30	457,300	221,956
Contingency	-	0	<u>24,568</u>
Total		\$ <u>3.878.978</u>	\$ <u>1.420.065</u>

According to the updated study, the annual replacement funding requirement and accumulated replacement funding requirement are \$257,632 and \$2,221,247, respectively. The updated study determined the funding program to be 61.65% funded of the recommended accumulated replacement funding requirement, as of the date of the report.